

1 In the following question, choose the option which correctly expresses the meaning of the idiom:

To die in harness

- (a) die young
- (b) to work hard
- (c) to die while in service
- (d) to die for the motherland

2 In the following question, choose the option which correctly expresses the meaning of the idiom:

To flog a dead horse

- (a) to waste energy on a lost cause
- (b) to take advantage of someone's helplessness
- (c) to work hard
- (d) to feel exhausted

3 In the following question, choose the option which correctly expresses the meaning of the idiom:

Do not hold water

- (a) cannot be believed
- (b) cannot be held
- (c) flooded river
- (d) cannot be swindled

4 In the following question, choose the option which correctly expresses the meaning of the idiom:

Beat about the bush

- (a) burn a bush
- (b) approach a subject without coming to the point
- (c) clear the bush
- (d) hide somewhere in order to escape getting beaten up

5 In the following question, choose the option which correctly expresses the meaning of the idiom:

Break the ice

- (a) make alliance with a former enemy
- (b) to put ice cubes in a glass to prepare sherbet
- (c) to have a truce with the enemy
- (d) do or say something to relieve tension when strangers meet

- 6 In the following sentence, a part of the sentence is underlined. Choose the correct alternative for the underlined part of the sentence.

Two old men were knocked down by a moving bus.

- (a) pulled down (b) brought down
(c) turned down (d) no improvement needed

- 7 In the following sentence, a part of the sentence is underlined. Choose the correct alternative for the underlined part of the sentence.

The false appearance of the tent for the marriage ceremony was blown away in the storm.

- (a) façade (b) interior
(c) exterior (d) skeleton

- 8 In the following sentence, a part of the sentence is underlined. Choose the correct alternative for the underlined part of the sentence.

I left the room feeling contrite.

- (a) ill (b) remorseful
(c) angry (d) displeased

- 9 In the following sentence, a part of the sentence is underlined. Choose the correct alternative for the underlined part of the sentence.

We tend to take for granted the comforts provided by modernity.

- (a) to apprehend (b) to accept readily
(c) to reject (d) no improvement

- 10 In the following sentence, a part of the sentence is underlined. Choose the correct alternative for the underlined part of the sentence.

I bought four dozen of mangoes.

- (a) no improvement (b) dozens of mangoes
(c) dozen mangoes (d) dozens of mango

- 11 In the following question, the sentence has been given in reported speech. From the given alternatives, choose the one which best expresses the given sentence in direct speech.

The bank clerk said that he would deposit the cheque the following day.

- a. The bank clerk said, "I will deposit the cheque the next day."
b. The bank clerk said, "I would deposit the cheque soon."
c. The bank clerk said, "I will deposit the cheque tomorrow."
d. The bank clerk said, "I would deposit the cheque the following day."

- 12 In the following question, the sentence has been given in reported speech. From the given alternatives, choose the one which best expresses the given sentence in direct speech.

The chief minister said that it was his pleasure to be there that evening.

- a. The chief minister said, "It is my pleasure to be here that evening."
- b. The chief minister said, "It is my pleasure to be here this evening."
- c. The chief minister said, "It was my pleasure to be there this evening."
- d. The chief minister said, "It had been my pleasure to be here this evening."

- 13 In the following question, the sentence has been given in reported speech. From the given alternatives, choose the one which best expresses the given sentence in direct speech.

The headmaster quoted that slow and steady wins the race.

- a. The headmaster said, "Slow and steady should win the race."
- b. The headmaster said, "Slow and steady have won the race."
- c. The headmaster said, "Slow and steady have been winning the race."
- d. The headmaster said, "Slow and steady wins the race."

- 14 In the following question, the sentence has been given in reported speech. From the given alternatives, choose the one which best expresses the given sentence in direct speech.

The boss ordered that I had to complete the presentation soon.

- a. The boss said, "You must complete the presentation soon."
- b. The boss said, "You shall complete the presentation soon."
- c. The boss said, "You complete the presentation!"
- d. The boss said, "Will you complete the presentation soon?"

- 15 In the following question, the sentence has been given in reported speech. From the given alternatives, choose the one which best expresses the given sentence in direct speech.

The doctor asked whether he had shown any recovery.

- a. The doctor said, "Is he showing any recovery?"
- b. The doctor said, "Has he shown any recovery?"
- c. The doctor said, "He has shown recovery."
- d. The doctor said, "Is he recovered?"

- 16 In the following sentence, one is correct whereas the rest are wrong. Choose the correct one:

- (a) The only people interested in the book seems to be lawyers.
- (b) The only people interested in this book are seeming to be lawyers.
- (c) The only people interested in the book are seemingly to be lawyers.
- (d) The only people interested in the book seem to be lawyers.

- 17 In the following sentence, one is correct whereas the rest are wrong. Choose the correct one:
- (a) I am working really hard, amn't I.
 - (b) I am working really hard, aren't I.
 - (c) I am working really hard, isn't it.
 - (d) I am working really hard, am I.
- 18 In the following sentence, one is correct whereas the rest are wrong. Choose the correct one:
- (a) The doctor and author are dead.
 - (b) The doctor and author is dead.
 - (c) The doctor and author both are dead.
 - (d) The doctor and the author is dead.
- 19 In the following sentence, one is correct whereas the rest are wrong. Choose the correct one:
- (a) The latest news of the earthquake survivors is disturbing.
 - (b) The latest news of the earthquake survivors are disturbing.
 - (c) Both the latest news of the earthquake survivors is disturbing.
 - (d) Only the latest news of the earthquake survivors are disturbing.
- 20 In the following sentence, one is correct whereas the rest are wrong. Choose the correct one:
- (a) Reliance only on written tests of English appear to be a cheap option.
 - (b) Reliance only on written tests of English appear to be cheap options.
 - (c) Reliance only on written tests of English appears to be cheap options.
 - (d) Reliance only on written tests of English appears to be a cheap option.
- 21 Fill in the blanks with the correct option given below:
Sohan's cousin died _____ diarrhea.
- (a) from (b) in
 - (c) of (d) with
- 22 Fill in the blanks with the correct option given below:
This book comprises _____ five chapters.
- (a) no preposition required (b) of
 - (c) with (d) in
- 23 Fill in the blanks with the correct option given below:
She was not ashamed _____ asking for more money.
- (a) at (b) from
 - (c) to (d) of
- 24 Fill in the blanks with the correct option given below:
My sister was required to conform _____ the traditional ways of her husband's family.
- (a) to (b) in
 - (c) of (d) for

25 Fill in the blank with the correct option given below:

Mr. Mohan is thoroughly disillusioned _____ his job.

- (a) from (b) of
(c) with (d) at

26 If + stands for subtraction, - stands for division, \div stands for multiplication and \times stands for addition, which one of the following statements is correct?

- A) $8 + 9 - 12 + 24 \times 8 = 51$
B) $8 \div 9 - 12 \times 24 + 8 = 22$
C) $8 \times 9 \div 12 + 24 - 8 = 77$
D) $8 - 9 \times 12 + 24 \div 8 = 94$

27 If $21 - 10 = 210$,
 $24 + 8 = 3$,
 $10 \times 8 = 2$,
 $14 \div 6 = 20$,

Then,

$$\{(21 + 7 \div 8 - 3) + (5 - 3 \times 6)\} - (42 \times 5 - 14 + 2 \div 1) = ?$$

- A) 24 B) 36
C) 56 D) 74

28 What will be the price of an article marked at Rs. 2000 after 2 successive discounts of 10% and 15%?

- A) Rs. 1530 B) Rs. 1680
C) Rs. 1750 D) Rs. 1930

29 What single discount is equivalent to two successive discounts of 20% and 40%?

- A) 35% B) 42%
C) 52% D) 60%

30 Raghu bought 10 chocolates at Rs. 15 each. On the way home, he lost 2 of the chocolates. He sold the remaining chocolates for Rs.18 each. Calculate his profit/loss percentage.

- A) 2% B) 4%
C) 5% D) 6%

31 A shop buys certain goods for Rs. 56,000 and sells them for a profit of 12%. If the cost of the goods increases by 10%, by how much should the selling price increase, so that the profit percentage remains unchanged?

- A) Rs. 9875 B) Rs. 6272
C) Rs. 7124 D) Rs. 4228

58 Read the following passage and answer the question:

Our society (rather world) stereotypes a man as strong, aggressive, logical, insensitive, unemotional, impatient, non-nurturing and mechanically talented while a woman is stereotyped as illogical, emotional, sensitive, patient and naturally nurturing. We can see those stereotypes for both man and woman have some positive and some negative characteristics. Early psychological research suggested that females score high on verbal skills while males score higher on mathematical and spatial skills. Studies also found that men listen with their left hemisphere while women with both hemispheres, which suggests that, in addition to content of the statement, women also pay attention to the tone and emotion. However, later researchers have found that these differences in cognitive abilities of the two sexes have become less and less obvious as the society has begun to treat the two genders as equal. It has been found that male and female identity begins to develop as early as one year of age, owing to the way our society socialises our children. As a child grows, he/she is told to behave according to what is considered appropriate for his/her sex. The influence that culture can have on our personality was revealed in a landmark study by Margaret Mead in which it was found that there is no identity crisis during adolescence in Samoa tribe due to their liberal gender attitude.

- The identity crisis of being a girl or a boy generally seen in adolescence is because of
- A) natural biological changes
 - B) social and cultural influences
 - C) regional variations
 - D) lack of education

59 Read the following passage and answer the question:

Our society (rather world) stereotypes a man as strong, aggressive, logical, insensitive, unemotional, impatient, non-nurturing and mechanically talented while a woman is stereotyped as illogical, emotional, sensitive, patient and naturally nurturing. We can see those stereotypes for both man and woman have some positive and some negative characteristics. Early psychological research suggested that females score high on verbal skills while males score higher on mathematical and spatial skills. Studies also found that men listen with their left hemisphere while women with both hemispheres, which suggests that, in addition to content of the statement, women also pay attention to the tone and emotion. However, later researchers have found that these differences in cognitive abilities of the two sexes have become less and less obvious as the society has begun to treat the two genders as equal. It has been found that male and female identity begins to develop as early as one year of age, owing to the way our society socialises our children. As a child grows, he/she is told to behave according to what is considered appropriate for his/her sex. The influence that culture can have on our personality was revealed in a landmark study by Margaret Mead in which it was found that there is no identity crisis during adolescence in Samoa tribe due to their liberal gender attitude.

A woman paying attention to “tone and emotion” along with the content of the statement shows that

- A) her brain is more actively working when she is emotional
- B) women intentionally use their emotional part of brain while communicating
- C) women are better listeners
- D) being sensitive to emotions is not in her control

63. If a rectangle is called a circle, a circle a point, a point a triangle, a triangle a square, then wheel is a:

- a) rectangle
- b) circle
- c) point
- d) triangle

64. BHL, DJN, FLP, _____

- a) HNR
- b) HOS
- c) IOS
- d) INR

65 Read the following information carefully and answer the question below it:

A company has following Gratuity (G) and provident Fund (PF) rules:

1. An employee must have completed one year's service to be eligible for either G or PF.
2. An employee resigning or retiring or retrenched after ten years' service gets both G and PF.
3. An employee retrenched or retiring after five years but before 10 years' service gets both G and PF, but that resigning during this period gets either G or PF.
4. An employee retrenched or retiring before 5 years' service gets PF but not G; but that resigning during this period gets neither G nor PF.

However,

5. In case an employee dies after 2 years' service, his family gets both G and PF.
6. In case an employee was on leave without pay, such period is deducted from his total years of service and then above rules are applied.
7. In the case of a lady employee, if she has completed 2 years' service, two years are added to her actual service before applying the above rules, as a special consideration.

Apply the above rules to the case described in the following question and decide whether the employee is eligible for G and /or PF.

Mrs. Sharma served the company for four years and resigned.

- A) only G can be given
- B) only PF can be given
- C) either G or PF can be given
- D) both G and PF can be given

66 Read the following information carefully and answer the question given beside. 8 persons from A to H are sitting around a square table such that 4 persons sit at each of the corners while the rest 4 sit at the middle of the sides. The ones sitting at the corners are facing inside while the rest are facing outside. The persons whose name starts with consecutive letters do not sit adjacent. B sits second to the right of A, who is on the immediate left of C. F sits on the immediate right of D, who sits at one of the corners. At least one person sits between C and G.

How many persons sit between C and D when counted from the right of C?

- A) 1
- B) 2
- C) 3
- D) 4

67 The following question is based on the five three-digit numbers given below:

645 172 843 241 463 571

If one is subtracted from each odd number and two is added to each even number then how many numbers thus formed will be divisible by three?

- A) four
B) one
C) three
D) more than four

68 The following question is based on the five three-digit numbers given below:

645 172 843 241 463 571

What will be the resultant number if the second digit of the second highest number is multiplied by the third digit of the highest number?

- A) 0
B) 12
C) 18
D) 10

69 The following question is based on the five three-digit numbers given below:

645 172 843 241 463 571

What is the difference between the second digit of the third highest number and the third digit of the lowest number?

- A) 5
B) 1
C) 2
D) 3

70. DOCTOR : HOSPITAL ::

- a) cow : farm
b) professor : college
c) criminal : jail
d) food : grocery store

71. CUB : BEAR ::

- a) puppy : dog
b) cat : kitten
c) eagle : predator
d) fork : utensil

72 **Statements:** $F < G < D$, $D < H > C$, $F = C < A$

Conclusion I: $G < C$

Conclusion II: $H = A$

- A) Both conclusions I and II follow
B) Either conclusion I or II follows
C) Neither conclusion I nor II follows
D) Only Conclusion I follows

- 98 Read the following paragraph carefully and determine the main point the author is trying to make. What conclusion can be drawn from the argument? Four statements follow each paragraph. Which one of the statements supports the author's argument better than the others do?

It is well known that the world urgently needs adequate distribution of food, so that everyone gets enough. Adequate distribution of medicine is just as urgent. Medical expertise and medical supplies need to be redistributed throughout the world so that people in emerging nations will have proper medical care.

- A. the majority of the people in the world have never been seen by a doctor.
- B. most of the world's doctors are selfish about giving time and money to the poor.
- C. the medical-supply industry should step up production of its products.
- D. many people who live in emerging nations are not receiving proper medical care

- 99 Rahul went to purchase a Nokia mobile handset, the shopkeeper told him to pay 20% tax if he asked the bill. Rahul manages to get the discount of 5% on the actual sale price of the mobile and he paid the shopkeeper Rs. 3325 without tax. Besides he manages to avoid to pay 20% tax on the already discounted price, what is the amount of discount that he has gotten?

- A) 750
- B) 375
- C) 875
- D) 525

- 100 Pankaj was travelling to point B from point A with speed of 45 km/hr. After 1 hour, Pratik also started to travel from point A to point B. Pratik reached the point B 30 minutes before Pankaj. If Pratik would have decreased his speed by 6 km/hr then both would have reached point B at the same time. Find the original speed of Pratik.

- A) 60 Km/h
- B) 55 km/h
- C) 54 Km/h
- D) 64 Km/h

- 101 X and Y invested the amount for a year in the ratio of 3:5. If the next year X invested 10% more money and Y took back 12% of his investment and X gets Rs. 3450 of the profit incurred in 2nd year. Find the total profit incurred in 2nd year.

- A) Rs. 8000
- B) Rs. 8050
- C) Rs. 8250
- D) Rs. 8350

- 102 In a race of 1000 meters, A can beat B by 100 meters, in a race of 800 meters, B can beat C by 100 meters. By how many meters will A beat C in a race of 600 meters?

- A) 125.5 meters
- B) 126.5 meters
- C) 127.5 meters
- D) 128.5 meters

- 127 Which of the following is described in the text as the ultimate in value-expressive function, possibly explaining why compromise can seem unthinkable between socio-cultural populations?
- A) Strength
B) Ideology
C) Conviction
D) Importance
- 128 Power is a function of _____
- A) Goal congruency
B) Realization
C) Inheritance
D) Dependence
- 129 Which of the following is true regarding power?
- A) A is said to have power over B if B controls something that A desires.
B) The greater A's dependence on B, the greater A's power in the relationship.
C) If A has the capacity to influence the behaviour of B, then A is said to have power over B.
D) A can have power over B only if A is B's leader.
- 130 Which of the following is a differentiating factor between power and leadership?
- A) Control
B) Influence
C) Ability
D) Goal Compatibility
- 131 Which of the following is something that often differentiates power from leadership?
- A) Lack of dependence of followers
B) Use of positive styles over negative tactics
C) Downward influence of leader on followers
D) Lack of goal compatibility between leaders and followers
- 132 Which of the following is true with regard to leadership?
- A) It maximizes the importance of lateral and upward influence patterns.
B) It eliminates the requirement of goal compatibility.
C) It stimulates research in the area of tactics of influence.
D) It focuses on downward influence on followers.
- 133 How does balance theory differ from dissonance theory?
- A) It concerns imbalances between general and specific attitudes
B) It concerns imbalances between attention, exposure and interpretation of attitudinal objects
C) It concerns relationships between people
D) It concerns learning and retention as a function of consistency

- 142 Which of the following statements regarding leadership is true?
A) All managers are leaders
B) Formal rights ensure good leadership.
C) A formal appointment is essential in creating leaders.
D) Non-sanctioned leadership is as important as a formal influence.
- 143 Which of the following is a desirable feature of leadership?
A) One-directional influence from the leader to the follower.
B) Coercive power and authority
C) Lack of freedom
D) Coexistence of leaders and managers
- 144 Trait theories of leadership focus on
A) the special relationship that leaders establish with a small group of their followers
B) the personal qualities and characteristics that differentiate leaders from non-leaders
C) the way the leader makes decisions
D) the extent to which followers are willing and able to accomplish a specific task
- 145 Transformational leaders enhance performance of employee by
A) Restricting creativity among employees
B) Focusing on short-term goals for employees
C) Instilling pride in employees
D) Establishing goals, roles and requirements
- 146 _____ is a dimension of trust defined as honesty, truthfulness and the ability to display consistency between one's words and action.
A) Integrity
B) Sensitivity
C) Support
D) Reflexivity
- 147 Which of the following dimensions of trust is defined as an individual's technical and interpersonal knowledge and skills?
A) Integrity
B) Ability
C) Prosperity
D) Reflexivity
- 148 A/an _____ is a senior employee who sponsors and supports a less-experienced employee.
A) Intern
B) Subordinate
C) Supervise
D) Mentor

- 149 According to the attribution theory of leadership, a person aiming to be a leader has to _____.
- A) gain sufficient experience to be a leader.
 - B) shape the perception that he/she could be a leader
 - C) make changes on ground before leading people
 - D) possess many significant actual accomplishments
- 150 Which of the following is a substitute for leadership in the theory that suggests leader's actions are irrelevant in many situations?
- A) Lack of experience
 - B) Training
 - C) Ambiguous task
 - D) High need for supervision
