NICSCD_B01

1. The following sentence may or may not have error. Find out which part of a sentence has an error, and the appropriate letter (A, B, C) is your answer. If there is no error, D is the answer:

When one of my distant uncles fell ill(A)/ I went to the hospital(B)/ on alternative days. (C)/ No error(D)

2. The following sentence may or may not have error. Find out which part of a sentence has an error, and the appropriate letter (A, B, C) is your answer. If there is no error, D is the answer:

A moment delay(A)/ would have proved costly(B)/in such a dire situation. (C)/No error(D)

3. The following sentence may or may not have error. Find out which part of a sentence has an error, and the appropriate letter (A, B, C) is your answer. If there is no error, D is the answer:

It is a matter of immense pleasure(A)/to welcome you all(B)/ to this institution. (C) No error(D)

4. The following sentence may or may not have error. Find out which part of a sentence has an error, and the appropriate letter (A, B, C) is your answer. If there is no error, D is the answer:

No sooner did the principal (A)/enter the class(B)/when the students stood up. (C)No error(D)

5. The following sentence may or may not have error. Find out which part of a sentence has an error, and the appropriate letter (A, B, C) is your answer. If there is no error, D is the answer:

The novel that I (A) / have been reading for the last one week(B)/comprises of four chapters. (C)/No error(D)

6. The following sentence is given in Direct /Indirect speech. From the given alternatives, choose the one which best expresses the given sentence in Indirect/Direct speech.

The principal said, "You are suspended!"

- A. The principal exclaimed that I am suspended.
- B. The principal exclaimed to me to suspend.
- C. The principal informed me that I was suspended.
- D. The principal exclaimed that I was suspended.

7. The following sentence is given in Direct /Indirect speech. From the given alternatives, choose the one which best expresses the given sentence in Indirect/Direct speech.

My uncle said, "I may leave tomorrow."

- A. My uncle said that he might leave the next day.
- B. My uncle said that he might leave tomorrow.
- C. My uncle asked if he should leave the next day.
- D. My uncle informed me to leave tomorrow.
- 8. The following sentence is given in Direct /Indirect speech. From the given alternatives, choose the one which best expresses the given sentence in Indirect/Direct speech.

Sonika said, "We went for a summer trip."

- A. Sonika said that they went for a summer trip.
- B. Sonika said that they were on a summer trip.
- C. Sonika said that they had gone for a summer trip.
- D. Sonika said they went for a summer trip.
- 9. The following sentence is given in Direct /Indirect speech. From the given alternatives, choose the one which best expresses the given sentence in Indirect/Direct speech.

The teacher said, "Bring a glass of water, please."

- A. The teacher commands me to bring a glass of water.
- B. The teacher requested me to bring a glass of water.
- C. The teacher asked me to have brought a glass of water.
- D. The teacher ordered me to bring him a glass of water.
- 10. The following sentence is given in Direct /Indirect speech. From the given alternatives, choose the one which best expresses the given sentence in Indirect/Direct speech.

He said, "Alas! It can't be this bad."

- A. He exclaimed with sorrow that that couldn't be that bad.
- B. He grieved that it couldn't be that bad.
- C. He said that it was really that bad.
- D. He said with sorrow that that was bad.
- 11. Choose the correct substitute for the phrase /expression, 'One who follows unconventional ways of life'
- A. bohemian B. pedagogue
- C. demagogue D. socialite

| 12. | Choose the correct substitute for the | e phrase | e /expression, 'A political system |
|-----------------|--|----------------------|---|
| A. C. | governed by a few people' autocracy aristrocracy | B. D. | oligarchy diarchy |
| 13. A. C. | Choose the correct substitute for the philanthropist misanthrope | e phraso B. D. | e /expression, 'A hater of mankind' misogynist hatemonger |
| 14. | Choose the correct substitute for the idols' | e phrase | e /expression, 'The practice of worshiping |
| A. C. | Theism atheism | B. D. | iconoclasm idolatory |
| 15. | Choose the correct substitute for the place to place' | e phrase | e /expression, 'One who wanders from |
| A. C. | itinerant nonchalant | B. D. | pernicious salacious |
| 16. A. | Identify the correctly spelt word amo pronounciation | B. | rehabilitation |
| C. | columen | D. | deliberatly |
| 17. A. | Identify the correctly spelt word amo perennial | ng the B. | given four options. palacial |
| C. | anttique | D. | etiquete |
| 18. | Identify the correctly spelt word amo | • | • . |
| А. С. | separetion seperetion | B. D. | seperation separation |
| 19. | Identify the correctly spelt word amo | | |
| А. С. | millenium milennium | B. D. | millennium milenium |
| 20. A. | Identify the correctly spelt word amo embarass | ng the B. | given four options. embarrass |
| С. | embaras | D. | embarras |
| 21. | Choose the one which best express | es the r B. | • |
| А. С. | Utopia day dream | ь. D. | reality delusion |
| 22. A. | Choose the one which best expresse | es the n B. | |
| А. С. | renouncement unpleasant | в. D. | ambiguous hazardous |

| 23. A. C. | Choose the one which best expres superiority deception | ses the B. D. | meaning of 'Preponderance' inferiority abundance |
|----------------------|--|---------------------|--|
| 24. A. C. | Choose the one which best expres chaos flood | ses the B. D. | meaning of 'Deluge' anarchy drought |
| 25. A. C. | Choose the one which best expres abundance magnificent | ses the B. D. | meaning of 'Ostentation' munificent pomp |
| 26. A. C. | If <i>A</i> is the sum of the prime number numbers between 86 and 100. The 145 104 | | een 1 and 15 and <i>B</i> is the sum of the prime <i>A</i> is equal to: 106 197 |
| 27. | Which of the following statement is | true? | |
| A. B. C. D. | 2784945434 is not divisible by 11. 319526534 is divisible by 13. 932953965 is divisible by 17. 195292356 is not divisible by 6. | | |
| 28. | If $7.96 - \left[7.96 + \left\{7.96 - \left(15.92 - \overline{7.96} - \right)\right\}\right]$ | $\left[+x\right]$ | 0, the value of <i>x</i> is: |
| A. C. | 0 15.92 | B. D. | 7.96 31.84 |
| 29. | a family. The expenditure of sugar | by the f | • |
| А. С. | Remains unchanged. Decreased by 2.25% | В. D. | Decreased by 1.5% Decreased by 3% |
| 30. | A shopkeeper marks up his items the cost price if he got a profit of R | | 40% and offer 30% discount. What will be |
| A. C. | Rs. 4000 Rs. 6800 | B. D. | Rs. 5000 Rs. 8500 |
| 31. A. C. | When a product is sold for Rs 470 the product be sold in order to gain Rs.5292 Rs.6750 | | shopkeeper loses 16%. At what price must as profit? Rs.6044.64 Rs.6300 |

| 32. | | est of tl | Once his 20% goods were stolen. Trying to he goods by increasing his selling price by or loss? |
|----------|---|----------------------|--|
| Α. | 16.67% profit | B. | 16% profit |
| C. | 20.64% profit | D. | 17.65% loss |
| 33. | The difference between compound | and sir | mple interest on a certain sum of money for |
| | 3 years at $\frac{20}{3}$ % per annum is Rs. | 460. Th | e sum of money is: |
| A. C. | Rs. 33750 Rs. 31250 | B. D. | Rs. 32500 Rs. 40960 |
| 34. | a machine worth Rs. 16000. The work the previous value and the value difference between the price of gold | alue of of of mac | |
| А. С. | Rs. 6750 Rs. 10530 | В. D. | Rs. 9530 Rs. 8770 |
| 35. | | | 5580 in two years and Rs. 7200 in 5 years at |
| 00. | simple interest, then the rate of interest | | |
| Α. | 10% | B. | 12% |
| C. | 12.6% | D. | 15% |
| 36. | | | nd Q alone in 6 days. <i>P</i> and Q undertook to completed the work in 3 days. How much is |
| Α. | Rs 600 | В. | Rs. 800 |
| В. | Rs. 1200 | D. | Rs. 1600 |
| 37. | pages on a type writer, while Sham will they take, working together on 188 pages? | na takes two diff | signment. Sheetal takes 5 hours to type 36 s 6 hours to type 32 pages. How much time erent type writers to type an assignment of |
| А. С. | 11.5 hours 15 hours | В. D. | 12 hours 17.5 hours |
| | | | |
| 38. ^ | The area of rectangle in XY plane e | | |
| А. С. | 24 sq. units 96 sq. units | В. D. | 48 sq. units 192 sq. units |
| 0. | | U. | 102 34. unito |
| 39. | In a right angled triangle ABC, $\angle B$ | | |
| А. С. | 30° 60° | В. D. | 45° None of the above |
| 0. | 00 | U. | |

| 41. The distance between point <i>P</i> and point <i>Q</i> is 400 km. Aman starts from point <i>P</i> and at the same time Sameer starts from <i>Q</i> . Aman is 20 km/hr slower than Sameer. After 2 hours they meet each other. The ratio between their speeds is: A 19:21 B 11:9 C. 9:11 D. 21:19 42. If 1×2×3+2×3×4++8×9×10= <i>S</i> , then 2×4×6+4×6×8++16×18×20= A 2S B 4S C 6S D. 8S 43. If <i>X</i> and <i>Y</i> be unknown one-digit numbers and the number 3448.X2 is divisible by 9 and 73 Y832 is divisible by 11. Then <i>X</i> − 2 <i>Y</i> is: A 0 B 1 C. 3 D. 7 44. For which smallest positive value of <i>x</i> , (3 ^{2x} + 2) is a prime number? A 4 B. 3 C 2 D. 1 45. If 3b ³ + 6b ² + 4b = 13, then the value of 9b ² + 12b is: A 117 B 25 C 21 D. 7 46. If 7a = 6b, 5b = 4c, 3c = d, the value of $\frac{a-d}{a+d}$ is: A $-\frac{27}{43}$ B. $-\frac{35}{43}$ C. $\frac{35}{43}$ D. $\frac{27}{43}$ 47. If $xy + yz + zx = 0$, then the value of $\frac{1}{x^2 - yz} + \frac{1}{y^2 - zx} + \frac{1}{z^2 - xy}$ is: A 0 B 1 C1 D. $\frac{1}{xyz}$ 48. The value of cot10°.cot30°.cot50°.cot70° is: A 3 C. $\sqrt{5}$ D. $\sqrt{2}$ | 40. A. C. | 15 km/hr. In how many hours will it co 6 hours 20 minutes | | n its speed increasing every two hours by 30 kms? 6 hours 22 minutes 7 hours 30 minutes |
|---|-----------------|--|----------------------|--|
| A. 19:21 B. 11:3 C. 9:11 D. 21:19 42. If $1 \times 2 \times 3 + 2 \times 3 \times 4 + + 8 \times 9 \times 10 = S$, then $2 \times 4 \times 6 + 4 \times 6 \times 8 + + 16 \times 18 \times 20 =$ A. 2S B. 4S C. 6S D. 8S 43. If X and Y be unknown one-digit numbers and the number $3448X2$ is divisible by 9 and 73 Y832 is divisible by 11. Then $ X - 2Y $ is: A. 0 44. For which smallest positive value of x , $(3^{2x} + 2)$ is a prime number? A. 4 B. 3 C. 2 D. 1 45. If $3b^3 + 6b^2 + 4b = 13$, then the value of $9b^2 + 12b$ is: A. 117 B. 25 C. 21 D. 7 46. If $7a = 6b$, $5b = 4c$, $3c = d$, the value of $\frac{a-d}{a+d}$ is: A. $-\frac{27}{43}$ B. $-\frac{35}{43}$ C. $\frac{35}{43}$ D. $\frac{27}{43}$ 47. If $xy + yz + zx = 0$, then the value of $\frac{1}{x^2 - yz} + \frac{1}{y^2 - zx} + \frac{1}{z^2 - xy}$ is: A. 0 B. 1 C. -1 D. $\frac{1}{xyz}$ 48. The value of cot 10°.cot 30°.cot 50°.cot 70° is: A. 3 B. 1/3 | 41. | the same time Sameer starts from Q. | . Amar | n is 20 km/hr slower than Sameer. After 2 |
| A. 2S B. 4S C. 6S D. 8S 43. If X and Y be unknown one-digit numbers and the number 3448 X2 is divisible by 9 and 73 Y832 is divisible by 11. Then $ X - 2Y $ is: A. 0 B. 1 C. 3 D. 7 44. For which smallest positive value of x , $(3^{2x} + 2)$ is a prime number? A. A. 4 B. 3 C. 2 D. 1 45. If $3b^3 + 6b^2 + 4b = 13$, then the value of $9b^2 + 12b$ is: A. A. 117 B. 25 C. 21 D. 7 46. If 7a = 6b, 5b = 4c, 3c = d, the value of $\frac{a-d}{a+d}$ is: A. $-\frac{27}{43}$ B. $-\frac{35}{43}$ C. $\frac{35}{43}$ D. $\frac{27}{43}$ 47. If $xy + yz + zx = 0$, then the value of $\frac{1}{x^2 - yz} + \frac{1}{y^2 - zx} + \frac{1}{z^2 - xy}$ is: A. A. 0 B. 1 C. -1 D. $\frac{1}{xyz}$ 48. The value of cot10°.cot30°.cot50°.cot70° is: A. 3_ A. </td <td></td> <td></td> <td></td> <td></td> | | | | |
| 73 Y832 is divisible by 11. Then $ X - 2Y $ is: A. 0 B. 1 C. 3 D. 7 44. For which smallest positive value of x , $(3^{2x} + 2)$ is a prime number? A. A. 4 B. 3 C. 2 D. 1 45. If $3b^3 + 6b^2 + 4b = 13$, then the value of $9b^2 + 12b$ is: A. A. 117 B. 25 C. 21 D. 7 46. If $7a = 6b$, $5b = 4c$, $3c = d$, the value of $\frac{a-d}{a+d}$ is: A. A. $-\frac{27}{43}$ B. $-\frac{35}{43}$ C. $\frac{35}{43}$ D. $\frac{27}{43}$ 47. If $xy + yz + zx = 0$, then the value of $\frac{1}{x^2 - yz} + \frac{1}{y^2 - zx} + \frac{1}{z^2 - xy}$ is: A. A. 0 B. 1 C. -1 D. $\frac{1}{xyz}$ 48. The value of cot10°.cot30°.cot50°.cot70° is: A. 3 A. 0 B. 1/3 | Α. | 2S I | B. | 4S |
| C. 3 D. 7 44. For which smallest positive value of $x, (3^{2x} + 2)$ is a prime number? A. 4 B. 3 C. 2 D. 1 45. If $3b^3 + 6b^2 + 4b = 13$, then the value of $9b^2 + 12b$ is: A. 117 B. 25 C. 21 D. 7 46. If $7a = 6b, 5b = 4c, 3c = d$, the value of $\frac{a-d}{a+d}$ is: A. $-\frac{27}{43}$ B. $-\frac{35}{43}$ C. $\frac{35}{43}$ D. $\frac{27}{43}$ 47. If $xy + yz + zx = 0$, then the value of $\frac{1}{x^2 - yz} + \frac{1}{y^2 - zx} + \frac{1}{z^2 - xy}$ is: A. 0 B. 1 C. -1 D. $\frac{1}{xyz}$ 48. The value of $\cot 10^\circ . \cot 30^\circ . \cot 50^\circ . \cot 70^\circ$ is: A. 3_ B. 1/3 | 43. | | | |
| A. 4 B. 3 C. 2 B. 3 D. 1 45. If $3b^3 + 6b^2 + 4b = 13$, then the value of $9b^2 + 12b$ is: A. 117 B. 25 C. 21 D. 7 46. If $7a = 6b$, $5b = 4c$, $3c = d$, the value of $\frac{a-d}{a+d}$ is: A. $-\frac{27}{43}$ B. $-\frac{35}{43}$ C. $\frac{35}{43}$ D. $\frac{27}{43}$ 47. If $xy + yz + zx = 0$, then the value of $\frac{1}{x^2 - yz} + \frac{1}{y^2 - zx} + \frac{1}{z^2 - xy}$ is: A. 0 B. 1 C. -1 D. $\frac{1}{xyz}$ 48. The value of cot10°.cot30°.cot50°.cot70° is: A. 3_ B. 1/3 | | | | - |
| 45. If $3b^3 + 6b^2 + 4b = 13$, then the value of $9b^2 + 12b$ is: A. 117 B. 25 C. 21 D. 7 46. If $7a = 6b$, $5b = 4c$, $3c = d$, the value of $\frac{a-d}{a+d}$ is: A. $-\frac{27}{43}$ B. $-\frac{35}{43}$ C. $\frac{35}{43}$ D. $\frac{27}{43}$ 47. If $xy + yz + zx = 0$, then the value of $\frac{1}{x^2 - yz} + \frac{1}{y^2 - zx} + \frac{1}{z^2 - xy}$ is: A. 0 B. 1 C. -1 D. $\frac{1}{xyz}$ 48. The value of $\cot 10^\circ . \cot 30^\circ . \cot 50^\circ . \cot 70^\circ$ is: A. 3 B. 1/3 | Α. | 4 | | |
| A. 117 B. 25 C. 21 B. 25 C. 21 B. 7 46. If 7a = 6b, 5b = 4c, 3c = d, the value of $\frac{a-d}{a+d}$ is: A. $-\frac{27}{43}$ B. $-\frac{35}{43}$ C. $\frac{35}{43}$ C. $\frac{35}{43}$ D. $\frac{27}{43}$ 47. If $xy + yz + zx = 0$, then the value of $\frac{1}{x^2 - yz} + \frac{1}{y^2 - zx} + \frac{1}{z^2 - xy}$ is: A. 0 B. 1 C1 D. $\frac{1}{xyz}$ 48. The value of cot10°.cot30°.cot50°.cot70° is: A. 3 B. 1/3 | C. | 2 | D. | 1 |
| 46. If $7a = 6b$, $5b = 4c$, $3c = d$, the value of $\frac{a-d}{a+d}$ is: A. $-\frac{27}{43}$ B. $-\frac{35}{43}$ C. $\frac{35}{43}$ D. $\frac{27}{43}$ 47. If $xy + yz + zx = 0$, then the value of $\frac{1}{x^2 - yz} + \frac{1}{y^2 - zx} + \frac{1}{z^2 - xy}$ is: A. 0 B. 1 C. -1 D. $\frac{1}{xyz}$ 48. The value of $\cot 10^\circ . \cot 30^\circ . \cot 50^\circ . \cot 70^\circ$ is: A. 3 B. 1/3 | | | | |
| A. $-\frac{27}{43}$ B. $-\frac{35}{43}$ C. $\frac{35}{43}$ D. $\frac{27}{43}$ 47. If $xy + yz + zx = 0$, then the value of $\frac{1}{x^2 - yz} + \frac{1}{y^2 - zx} + \frac{1}{z^2 - xy}$ is: A. 0 B. 1 C1 B. 1 D. $\frac{1}{xyz}$ 48. The value of cot10°.cot30°.cot50°.cot70° is: A. 3 B. 1/3 | C. | 21 1 | D. | 7 |
| A. $-\frac{27}{43}$ B. $-\frac{35}{43}$ C. $\frac{35}{43}$ D. $\frac{27}{43}$ 47. If $xy + yz + zx = 0$, then the value of $\frac{1}{x^2 - yz} + \frac{1}{y^2 - zx} + \frac{1}{z^2 - xy}$ is: A. 0 B. 1 C1 D. $\frac{1}{xyz}$ 48. The value of cot10°.cot30°.cot50°.cot70° is: A. 3 B. 1/3 | 46. | If 7a = 6b, 5b = 4c, 3c = d, the value of | of $\frac{a-a}{a+a}$ | $\frac{d}{d}$ is: |
| C. $\frac{35}{43}$ D. $\frac{27}{43}$ 47. If $xy + yz + zx = 0$, then the value of $\frac{1}{x^2 - yz} + \frac{1}{y^2 - zx} + \frac{1}{z^2 - xy}$ is: A. 0 B. 1 C1 D. $\frac{1}{xyz}$ 48. The value of cot10°.cot30°.cot50°.cot70° is: A. 3 B. 1/3 | A. | $-\frac{27}{42}$ | | |
| 47. If $xy + yz + zx = 0$, then the value of $\frac{1}{x^2 - yz} + \frac{1}{y^2 - zx} + \frac{1}{z^2 - xy}$ is: A. 0 B. 1 C1 D. $\frac{1}{xyz}$ 48. The value of cot10°.cot30°.cot50°.cot70° is: A. 3 B. 1/3 | C | | D. | |
| A. 0 B. 1 C. -1 D. $\frac{1}{xyz}$ 48. The value of cot10°.cot30°.cot50°.cot70° is: A. 3 A. 3 B. 1/3 | 0. | 43 | υ. | 43 |
| A. 0 B. 1 C. -1 D. $\frac{1}{xyz}$ 48. The value of cot10°.cot30°.cot50°.cot70° is: A. 3 A. 3 B. 1/3 | 47. | If $xy + yz + zx = 0$, then the value of | $\frac{1}{x^2 - y}$ | $\frac{1}{z} + \frac{1}{v^2 - zx} + \frac{1}{z^2 - xv}$ is: |
| 48. The value of $\cot 10^{\circ}$. $\cot 30^{\circ}$. $\cot 70^{\circ}$ is: A. 3 B. 1/3 | Α. | | | 1 |
| A. 3 B. 1/3 | C. | -1 | D. | $\frac{1}{xyz}$ |
| _ | | - | | 1/2 |
| | | • | | |

| 49. | If $\sin 2\theta = \frac{2}{3}$, then the value of $\cos^3 \theta + \sin^3 \theta$ is: | | | |
|-----------|---|---------------------------------|---|--|
| A. | $\frac{\sqrt{5}}{3\sqrt{3}}$ $\frac{2\sqrt{5}}{\sqrt{3}}$ | B. | $\frac{2\sqrt{5}}{3\sqrt{3}}$ $\frac{\sqrt{5}}{\sqrt{3}}$ | |
| C. | $\frac{2\sqrt{5}}{\sqrt{3}}$ | D. | $\frac{\sqrt{5}}{\sqrt{3}}$ | |
| 50. A. | If θ is an acute angle and $\cot \theta + \cot \theta$ | $bsec\theta =$ B. | 3, then the value of $\sec \theta$ is: | |
| С. | 3/4 | D. | 5/4 | |
| 51. | If $p:q = \frac{7}{10}:\frac{3}{5}$, $q:r = \frac{5}{14}:\frac{2}{7}$ and $r:$ | $s = \frac{1}{3} : \frac{2}{9}$ | , then <i>p</i> : <i>q</i> : <i>r</i> : <i>s</i> = | |
| А. С. | 7:5:3:2 35:30:24:16 | | 40:15:7:3 49:30:24:16 | |
| | | | | |
| 52. | to its five fourths. The ratio of first a | | | |
| А. С. | 4:7 4:17 | B. D. | 5:7 27:20 | |
| 53. | | | thrice the second and five times the third. In the difference between the second and | |
| А. С. | 8 24 | B. D. | 23 34 | |
| | | | | |
| 54. A. | Find the value of square root of <i>x</i> , if 2 | _ | | |
| C. | 16 | D. | 8 | |
| 55. | | $(0.3)^{2x}$ | \times 0.09, then the relation between x and y | |
| A. | is: $2x + y = 0$ | В. | y = 2x | |
| C. | 2x + y = 2 | D. | y = 2x - 2 | |
| 56. | If REASON is called as 5 and E GOVERNMENT? | BELIEV | ED as 7, what is the code number for | |
| А. С. | 10 9 | В. D. | 8 6 | |
| 57. | - | umber 1 | 618120116, what code number can be given | |
| A. | to NAVIN? 73957614 | B. | 24639125 | |
| C. | 14122914 | D. | 19274651 | |

| 58. | If CENTURION is coded as 325791465, and RANK as 18510, what will the figure 78510 | | |
|-----------------|---|---------------------|---|
| A. C. | represent? TANK TAKE | B. D. | BANK SANK |
| 59. A. C. | If WORK is coded as 4567 and MA 45328 32845 | AN 328, B. D. | then WOMAN is coded as 43528 35428 |
| 60. A. C. | If spider is written as PSDIRE, how OCOMMO OCMOMN | v would B. D. | COMMON be written in that code OCMMNO OCMMON |
| 61. | If the letters is PRABA are coded a can BHARATHI be coded? | as 2759 | 5and THILAK are coded as 368451, how |
| A. C. | 96575368 96855368 | B. D. | 57686535 37536689 |
| 62. A. C. | If JAILAPPAS is coded as AIJAPLA COEMONCSI OECMONSCI | ASP,EC B. D. | ONOMICS will be coded as: COEOMNCSI OECOMNCIS |
| 63. A. C. | AM, BN, EI, FJ, CO, DP, GK, HL QR | В. D. | PQ HG |
| 64. A. C. | Z,W,S,P,L,I,E, F B | B. D. | G K |
| 65. A. C. | BD, EH, IM, NS, UY TY | B. D. | UZ TZ |
| 66. A. C. | AC, EG, BD, FH, IK, JL IJ | B. D. | OP JK |
| 67. A. C. | m NN o PP q rr ss | В. D. | RR QQ |
| 68. A. C. | CGKOS, AEIMQ, EIMQ <u>,</u> W V | B. D. | X U |
| 69. | SCISSORS:CLOTH :: | | |
| A. C. | Axe:Wood Knife: Stone | B. D. | Hammer : Grinder Gun: Hunt |

70. If the odd digits in number 54638 is decreased by 1 and each of the even digits is increased by 1, then which of the following will be the sum of the digits of the new number?

- B. Α. 25 13 C. 15 17 D.
- 71. BIRD : NEST :: Α. dog: doghouse Β. squirrel : tree C. beaver : dam D. cat : litter box

| 72. | DALMATIAN: DOG :: | | |
|-----|---------------------|----|--------------|
| A. | Nightingale : bird | В. | horse : pony |
| C. | shark : great white | D. | ant : insect |

- 73. In a certain coding system FLOWER is written as SEXOMF, how will you code GARDEN? Α. OEERBH B. OFESBH
- C. OEESBG D. OEERBG
- 74. In a certain coding system TRAIN is written as GIZRM, how will you code FIGURE? **USTGKV** В. VTYXTC Α. C. URTFIV D. VKGTSV
- 75. In a certain language '526' means 'sky is blue', '24' means 'blue colour' and '436' means 'colour in fun'. Which digit in that language means 'fun'?
- Α. B. 3 2 4 6 C. D.
- 76. Mrs. Carson took a taxi to meet her three friends for lunch. They were waiting for her outside the restaurant when she pulled up in the car. She was so excited to see her friends that she left her tote bag in the taxi. As the taxi pulled away, she and her friends took notice of the license plate number so they would be able to identify the car when they called the taxi company.
 - #1: The four women seem to agree that the plate starts out with the letter J.
 - #2: Three of them agree that the plate ends with 12L.
 - #3: Three of them think that the second letter is X, and a different three think that the third letter is K.

The four license plate numbers below represent what each of the four women thinks she saw. Which one is most likely the license plate number of the taxi? B. JYK 12L

- Α. JXK 12L
- C. JXK 12I D. JXX 12L

- 77. Zachary has invited his three friends over to watch the basketball game on his widescreen television. They are all hungry, but no one wants to leave to get food. Just as they are arguing about who should make the food run, a commercial comes on for a local pizza-ria that delivers. The phone number flashes on the screen briefly and they all try to remember it. By the time, Zachary grabs a pen and paper, each of them recollects a different number. #1: All of the men agree that the first three numbers are 995. #2: Three of them agree that the fourth number is 9. #3: Three agree that the fifth number is 2. #4: Three agree that the sixth number is 6; three others agree that the seventh number is also 6. Which of the numbers is most likely the telephone number of the pizzeria?
- Α. 995-9266 В. 995-9336
- C. 995-9268 D. 995-8266
- 78. Read the following information carefully and answer the question given below:
- 1. There is a group of six persons A, B, C, D, E and F from a family. They are Professor, Manager, Lawyer, Jeweller, Doctor, and Engineer
- 2. The Doctor is grandfather of F who is a professor
- 3. The Manager D is married to A
- 4. C, the Jeweller is married to the lawyer
- 5. B is the mother of F and E
- 6. There are two married couples in the family

What is the profession of A?

- A. Lawyer Β. Jeweller
- C. Manager D. Doctor
- 79. Read the following information carefully and answer the question given below:
- There is a group of six persons A, B, C, D, E and F from a family. They are 1. Professor, Manager, Lawyer, Jeweller, Doctor, and Engineer
- 2. The Doctor is grandfather of F who is a professor
- 3. The Manager D is married to A
- 4. C, the Jeweller is married to the lawyer
- 5. B is the mother of F and E
- 6. There are two married couples in the family

Which of the following is one of the pairs of couples in the family?

- Α. AD Β.
- C. AC

- AB
- D. None of the above

80. Study the following information carefully and answer the given question:

Ten candidates namely P, Q, R, S, T, U, V, W, X, Y, Z attended an interview but not necessarily in the same order. The interview was conducted from Monday to Friday of the same week. Each day, two candidates were interviewed on two different time slots, that is, 9:00 AM and 2:00 PM. X has an interview on Tuesday at 9:00 AM. The number of people who have interview between V and S is same as the number of people who have interview between R and W. Q has his interview immediately before X. X does not have interview immediately before Y. W does not have interview at 9:00 AM has his interview immediately before Y. W does not have interview on Monday. U does not have interview at 2:00 PM. S does not have interview on any of the days between V and T. Neither T nor V have interview on Friday. Only two people have interview between U and Y. U does not have interview on any of the days after W.

Who among the following person has interview at 2:00 PM.?

- A) R B) V
- C) X D) U
- 81. Study the following information carefully and answer the given question:

Ten candidates namely P, Q, R, S, T, U, V, W, X, Y, Z attended an interview but not necessarily in the same order. The interview was conducted from Monday to Friday of the same week. Each day, two candidates were interviewed on two different time slots, that is, 9:00 AM and 2:00 PM. X has an interview on Tuesday at 9:00 AM. The number of people who have interview between V and S is same as the number of people who have interview between R and W. Q has his interview immediately before X. X does not have interview immediately before Y. The one who has interview at 9:00 AM has his interview immediately before Y. W does not have interview at 9:00 AM has his interview immediately before Y. W does not have interview on Monday. U does not have interview at 2:00 PM. S does not have interview on any one of the days after T. Only three people have interviews between V and T. Neither T nor V have interview on Friday. Only two people have interview between U and Y. U does not have interview on any of the days after W.

How many persons have interviews at 2:00 PM between V and R?

- A) Five B) Six
- C) Two D) Four
- 82. Given below is a statement, followed by two arguments numbered I and II. You have to decide which of the argument is a 'strong' argument and which is a 'weak' argument. Statements: Does India need so many plans for development? Arguments:
 - I. Yes, nothing can be achieved without proper planning.
 - II. No, too much time, money and energy are wasted on planning.
- A. only argument I is strong
- B. only augment II is strong

C. either I or II is strong

D. both I and II are strong.

- 83. Given below is a statement, followed by two arguments numbered I and II. You have to decide which of the argument is a 'strong' argument and which is a 'weak' argument. Statements: Should family planning be made compulsory in India? Arguments:
 - I. Yes, looking to the miserable conditions in India, there is no other way.
 - II. No, In India there are people of various religions and family planning is against the tenets of some of the religions.
- A. only argument I is strong B. only augment II is strong
- C. either I or II is strong D. both I and II are strong.
- 84. Read the following information carefully and answer the questions.

There are a certain number of people in three different villages i.e. A, B and C. Ratio of the number of people in villages A and C is 5:4 and the number of people in village B is 40% less than that of village A. Ratio of the number of males in village A to the number of females in village B is 5:2. The number of females in villages A and B is 30 more and 15 less than that of village C respectively. The average number of females in all three villages is 50.

Find the ratio of the number of males in village C to the average number of males and females in village B?

- a) 3:8 b) 4:7
- c) 5:3 d) 2:1
- 85. A and B together complete 66(2/3) % of the work in 20 days and the efficiency of A is 50% more than that of B. If A, B and C together complete the work in 10 days, then how many days B and C together complete the whole work?
- a) 12.5 days b) 7.5 days
- c) 10.5 days d) 17.5 days
- 86. In the question below are given two statements followed by two conclusions numbered I and II. You have to take the given two statements to be true even if they seem to be at variance from commonly known facts. Read the conclusion and then decide which of the given conclusions logically follows from the two given statements, disregarding commonly known facts.

| Statements: | No women teacher can play. Some women teachers are athletes. |
|--------------|---|
| Conclusions: | Male athletes can play. |

| Male athletes can play. |
|-------------------------|
| Come athlatae een play |

II. Some athletes can play.

Give answer:

- (A) If only conclusion I follows
- (B) If only conclusion II follows
- (C) If either I or II follows
- (D) If neither I nor II follows

- 87. If (4a + 7b) (4c 7d) = (4a 7b) (4c + 7d), then which one of the following is correct?
- A) a/b=c/d B) a/d=c/b
- C) a/b=d/c D) none
- 88. The ratio of male and female in a city is 7 : 8 respectively and percentage of children among male and female is 25 and 20 respectively. If number of adult females is 156800, what is the total population of the city?
- A) 4,12,480 B) 3,67,500
- C) 2,98,948 D) 5,44,700
- 89. Read the following paragraph carefully and determine the main point the author is trying to make. What conclusion can be drawn from the argument? Four statements follow each paragraph. Which one of the statements supports the author's argument better than the others do?

Yoga has become a very popular type of exercise, but it may not be for everyone. Before you sign yourself up for a yoga class, you need to examine what it is you want from your fitness routine. If you are looking for a high-energy, fast-paced aerobic workout, a yoga class might not be your best choice.

- A. yoga is more popular than high-impact aerobics.
- B. before embarking on a new exercise regimen, you should think about your needs and desires.
- C. yoga is changing the world of fitness in major ways
- D. yoga benefits your body and mind
- 90. In the question below is given a statement followed by two conclusions numbered I and II. You have to assume everything in the statement to be true, then consider the two conclusions together and decide which of them logically follows beyond a reasonable doubt from the information given in the statement.

Statement: The manager humiliated Sachin in the presence of his colleagues.

Conclusions:

I - The manager did not like Sachin.II - Sachin was not popular with his colleagues.

Give answer:

- (A) If only conclusion I follows
- (B) If only conclusion II follows
- (C) If both I and II follow
- (D) If neither I nor II follows
- 91. Mr. Rakesh makes his special blends of coffee by mixing espresso beans with Colombian beans in the ratio of 4 to 5. Howmany Kg. of espresso beans does he need to make 18 Kg. of his special blend?
- A. 4 B. 5
- C. 8 D. 9

| 92. | A recipe calls for 3 cups of sugar and 8 cupsof flour. If only 6 cups of flour are used, how | | | |
|----------|--|-----------|---|--|
| А. С. | many cups of sugar should be used 1 2¼ | B. D. | 2 4 | |
| U. | ∠ ⁄⁄4 | D. | 4 | |
| 93. | The average of eight different numbrishes the resulting average of the eight | | 5.If 1 is added to the largest number, what ers? | |
| А. С. | 5.1 5.25 | В. D. | 5.125 5.5 | |
| 0. | 0.20 | D. | 0.0 | |
| 94. | | - | arrests per week for 4 weeks. How many week to raise her average to 4 arrests per | |
| А. С. | 4 | B. | 5 7 | |
| U. | 8 | D. | 1 | |
| 95. | The average of 3 unique numbers of the other two numbers? | is 50. If | the lowest number is 30, what is the sum | |
| A. | 100 | B. | 110 | |
| C. | 120 | D. | 150 | |
| 96. | A is 3 years younger than C but one year older than D. D is one year older than B but 4 years younger than C. C is 15 years old.What is the age of B in years? | | | |
| А. С. | 10 12 | В. D. | 11 13 | |
| 0. | | Β. | | |
| 97. | Today is Varun's birthday. One yea years ago. How old is Varun today? | | today he will be twice as old as he was 12 | |
| A. | 20 years | В. | 22 years | |
| C. | 25 years | D. | 27 years. | |
| 98. | A is 3 years older to B and 3 years y years older is C to D? | younge | rto C, while B and D are twins. How many | |
| A. | 2 | В. | 3 | |
| C. | 6 | D. | 12 | |
| 99. | 12 year old Manick is three times as when he is twice as old as Rahul? | s old as | his brother Rahul. How old will Manick be | |
| A. | 14 years | B. | 16 years | |
| C. | 18 years | D. | 20 years | |
| 100. | He is of course, senior to me and the | | , the figures represent my husband's age. nces between our ages is one-eleventh of | |
| A. | their sum." The woman's age is 23 years | В. | 34 years | |
| C. | 45 years | D. | None of these. | |

| 101. | In a town, 65% people watched the news ontelevision, 40% read a newspaper and 25% read a newspaper and watched the news ontelevision also. What percent of the people neither watched the news on television nor read a newspaper? | | |
|------------|--|----------|---|
| А. С. | 5 15 | B. D. | 10 20 |
| 102. | one's place. The number, formed | by rev | the ten's place is two times the digit at the versing the digits is 27 less than the original |
| А. С. | number. Then the original number is 49 63 | В. D. | 94 36 |
| 103. | number itself is equal to ten times the | | ten's digit exceeds the one's digit by 6. The f digits. Then the number is |
| А. С. | 42 15 | B. D. | 60 51 |
| 104. | A number consists of two digits. The digit at the ten's place is two times the digit at the one's place. The number formed by reversing the digits is 36 less than the original number. Then the original number is | | |
| А. С. | 84 48 | B. D. | 63 42 |
| 105. | his father. Then the present age of the | he boy i | |
| A. C. | 10 years 12 years | В. D. | 11 years 13 years |
| 106. | | | the age of his son. The age of the man will |
| A. C. | be 3 times the age of his son in five 30 years | В. | 40 years |
| U. | 50 years | D. | 60 years |
| 107. | A said to B," I am 15 years older tha age." Then the present age of A is | n you. A | After 5 years my age will be double of your |
| A. C. | 10 years 20 years | B. D. | 15 years 25 years |
| 108. | The present age of Ram is 20 year | s and o | f his father is 40 years. How many years |
| А. С. | agothe age of his father was three t 10 years 6 years | | |
| 109. A. | The age of Deepak and Vikas are ir ageswill be 9:7. Then the present ag 20 years | | tio7:5. Ten years hence, the ratio of their eepakis 25 years |
| C. | 30 years | D. | 35 years. |

- 110. Abigail Jones is a sales executive at Orbit Bank in Brussels. She is the best performer on her team and often gets the highest number of corporate accounts for the company. However, she feels that she does not get sufficient credit for her hard work. During lunch, she says to her colleague, "I have been getting the largest accounts for the bank for the past eight months. Yet, my manager never acknowledges the kind of effort I put in to get these accounts." Which component of attitude is being demonstrated by Jones?
- A. positive component B. cognitive component
- C. affective component D. behavioral component
- 111. Janice Hartley works as a writer at a fashion magazine in New York. She was recently asked by her editor to write an article on "10 must-haves for the autumn season." Her editor has now sent back the article saying it is not interesting enough to hold the attention of the reader. Janice is upset and disappointed about the feedback. Which component of an attitude is represented in this scenario?
- A. positive component B. cognitive component
- C. affective component D. behavioral component
- 112. Sarah Mayer works as a security officer and is in charge of keeping track of who is in the office at any given time. She notices that some employees do not sign out of the office when they go out for meals, which makes it difficult to keep track of attendance of employees. Even though Mayer has repeatedly asked the employees to sign out, they have not followed her advice. She now decides to report the issue to her supervisor. Which of the following components of an attitude is being demonstrated by Mayer?
- A.affectiveB.behavioralC.positiveD.cognitive
- 113. Any incompatibility between two or more attitudes or between behavior and attitudes results in _____.
- A. organizational dissonance B. cognitive dissonance
- C. attitudinal clarification D. positivity offset
- 114. Which of the following statements is most likely to be true regarding cognitive dissonance?
- A. High dissonance is accompanied by high rewards.
- B. People are less inspired to reduce dissonance when it is within their control.
- C. People are less likely to reduce dissonance when the behavior is crucial.
- D. People are more motivated to reduce dissonance when attitudes are important.
- 115. Which of the following is true with regard to moderating variables in attitude relationships?
- A. Attitudes that our memories can easily access are more likely to predict our behavior.
- B. General attitudes tend to predict particular or specific behaviors.
- C. Attitudes are less likely to be remembered if frequently expressed or talked about.
- D. The relationship between an attitude and a behavior is weaker if an attitude involves a direct relation to personal experience.

- 116. _____ refers to a positive feeling about one's job resulting from an evaluation of its characteristics.
- A.Job satisfactionB.Job designC.Positivity offsetD.Constructive dismissal
- 117. The degree to which a person identifies with his or her job, actively participates in it, and considers his or her performance as being important to self-worth is referred to as

| Α. | emotional contagion | В. | job involvement |
|----|---------------------|----|----------------------|
| C. | job stability | D. | emotional dissonance |

- 118. In her work in the publishing industry, Vera Loranzo seeks out new authors who she considers promising. In the past two years, she has found a number of new writers whose work she thought was exceptional and immersed herself in the task of helping them shape their manuscripts for submission to her managers for publishing. Although she was extremely proud of the results, none of the authors she worked with were chosen for publication. After learning about her management's decision, she is extremely frustrated and is beginning to resent the job she does. However, she knows there is nothing she can do and continues working because of the good perks and salary benefits the job offers. How can Loranzo's job attitude be best described?
- A. low job involvement B. low job satisfaction
- C. high psychological empowerment D. high positivity offset
- 119. Ben has been working as a process executive at an accounting firm for the past two years. A hard worker, his work is of good quality and he often puts in extra hours at the office to ensure his schedules are on track. Noticing his efforts, the management offers him a 20 percent hike. Two months later, Ben submits his resignation and soon joins a startup organization, at a senior position. Which of the following best explains this situation?
- A. Ben felt the hike was unwarranted.
- B. Ben, though highly skilled, lacked ambition.
- C. Ben was motivated by the prospect of extrinsic rewards.
- D. Ben found his work to be routine and monotonous.
- 120. Employees are most likely to perceive their organization as supportive when
- A. they experience a cognitive dissonance between their job attitude and behavior
- B. the affective component of the attitude is extremely strong
- C. there is a weak relationship between their attitude and behavior
- D. they have a voice in decisions
- 121. Lillian Stintson works for a global women's rights organization. In the past few months, she has traveled across the globe for the campaign she was working on. In addition, she has been working weekends to meet campaign milestones. She has now decided to take a month's holiday to relax and get a much-needed break. She knows that the organization will understand her need for a long holiday. Which of the following best represents Stintson's feeling?
- A. low employee engagement
- B. high perceived organizational support
- low organizational commitment
- D. low job involvement

C.

- 122. An individual's involvement with, satisfaction with, and enthusiasm for the work he/she performs is known as
- Α. employee engagement C.

Β. cognitive dissonance

emotional contagion D.

positivity offset

- 123. Which of the following is true about the correlation between salary and job satisfaction?
- Α. Pay is not related to job satisfaction for employees in underdeveloped countries.
- Β. Salary and perks do not have a role in overall happiness of employees from poor countries.
- C. Pay does not play a critical role in job satisfaction when an individual reaches a level of comfortable living.
- D. Financial perks and benefits always create job satisfaction irrespective of standards of livina.
- 124. Charles, Anna, Elle, and Adam are college friends and work in New York City. Comfortable living in New York occurs at about \$40,000 a year. Charles makes \$24,000 a year, Anna makes \$30,000 a year, Elle makes \$50,000 a year, and Adam makes \$75,000 a year. Which of the following is most likely to be true with reference to correlation between pay and job satisfaction?
- Α. Charles is more satisfied with his job in comparison with Anna.
- Anna is more satisfied with the job than Adam. B.
- C. Charles and Adam share identical levels of job satisfaction related to pay.
- Elle and Adam are most likely to have a similar level of job satisfaction. D.
- 125. Christina Hutchins was recently recruited by a publishing firm in Manhattan. During her first month on the job, she demonstrated positive core self-evaluations. Which of the following did she most likely do?
- Α. mentioned that she was confident about her basic competence
- В. expressed dissatisfied with the nature of work
- C. set less ambiguous goals and objectives
- D. gave up easily on tasks when faced with difficulties
- 126. A satisfied workforce does not guarantee successful organizational performance. In order to improve organizational effectiveness, managers
- Α. must use 360-degrees appraisal procedures
- must provide classroom training В.
- must make jobs easier and targets achievable C.
- D. must try to improve employee attitudes
- Which of the following, if true, would most strengthen the argument that Sonia is 127. experiencing cognitive dissonance?
- A. She believes that cosmetics help boost women's self-confidence.
- She believes that testing products on animals is an unethical practice. B.
- She majored in pharmacology as part of her master's degree program in college. C.
- She recently received a positive performance review from her supervisor. D.

- 128. With reference to cognitive dissonance, in which of the following situations is the attitude-behavior relationship most likely to be strong?
- A. The affective component of the attitude is weak.
- B. The behavior is not affected by the cognitive component of the attitude.
- C. The attitude does not reflect the person's fundamental values.
- D. The attitude refers to something with which the person has direct experience.
- 129. Organizational commitment is defined as _____.
- A. the degree to which employees identify with the organization they work for and its goals
- B. the state of discord caused by opposition of values between people working together
- C. the degree to which an employee's sense of cognitive dissonance is related to his/her job
- D. the employee's degree of disagreement or differential opinions about organizational practices
- 130. Which of the following is a desirable feature of leadership?
- A. one-directional influence from the leader to the follower
- B. coercive power and authority
- C. lack of freedom
- D. coexistence of leaders and managers
- 131. Trait theories of leadership focus on ____
- A. the special relationship that leaders establish with a small group of their followers
- B. the personal qualities and characteristics that differentiate leaders from nonleaders
- C. the way the leader makes decisions
- D. the extent to which followers are willing and able to accomplish a specific task
- 132. Which of the following Big Five personality traits has been identified as the most important trait in effective leaders?
 - conscientiousness B. openness
- C. extraversion D. agreeableness
- 133. Emotional intelligence (EI) is critical to effective leadership because one of its core components is _____, which reflects the consideration that leaders must be able to express.
- A.conscientiousnessB.empathyC.optimismD.introversion
- 134. The Ohio State Studies narrowed the independent dimensions of leader behavior to two that substantially accounted for most of the leadership behavior described by employees: consideration and ______.
- A. employee-orientationB. empathyC. constructing visionD. initiating structure

Α.

- 135. Adrian Atwood, a senior manager at MNC, spends a lot of his time assigning group members to particular tasks and scheduling their work such that deadlines are achievable. Adrian also sets high expectations for standards of performance and holds regular meetings to ensure that productivity and quality are up to the mark. In the light of the Ohio State Studies, this indicates that Adrian, as a leader, is _____.
- A. high in initiating structure B. lo C. relationship oriented D. er
- B. low in considerationD. employee oriented
- 136. Which of the following theories of leadership is based on situational variables?
- A. attribution theory B. trait theories
- C. charismatic leadership theory D. path-goal theory
- 137. A student states that he supports gun ownership by individuals. In speech class, his teacher assigns him to present a persuasive speech on abolishing gun ownership by individuals. After arguing the opposing side, he finds his initially favorable attitude is changing. This can best be explained by
- A. attitude incongruity
- B. the attitude-behaviour dissimilarity theory
- C. attitude inoculation
- D. cognitive dissonance theory
- 138. Fiedler's contingency model assumes that _____
- A. an individual's leadership style is essentially fixed
- B. an individual is constantly striving to develop a more productive style
- C. an individual's leadership is primarily determined by the features of the followers
- D. an individual's leadership style can be altered much like his or her personality traits
- 139. Trevor Guerney is a manager who believes that those who are to be affected by a change must be involved in the change. Consequently, he always ensures that his subordinates have the knowledge of what is happening around them, and he often holds meetings to obtain employee opinion and suggestions before making any decision that would apply to them. Similarly, Trevor's team proactively approaches him with problems and potential solutions as they know he will not respond by criticizing them. From the information provided in the scenario, we can say that
- A. Trevor's leadership is primarily task-oriented
- B. Trevor's team has a low degree of trust propensity
- C. Trevor's team requires more directive leadership
- D. Trevor's team has positive leader-member relations
- 140. According to the Fiedler contingency model, a very favorable situation in which the leader has a great deal of control is characterized by _____.
- A. high task structure, good leader-member relations, and strong position power
- B. limited position power, good leader-member relations, and low task structure
- C. less structured jobs, strong position power, and moderate leader-member relations
- D. broad employee responsibilities, low position power, and moderate leader-member relations

- 141. According to the situational leadership theory, if employees are unwilling and unable, the appropriate leadership style in this situation would be _____.
- A.participativeB.democraticC.person-orientedD.directive
- 142. Maura Ruiz has been working in the e-learning industry for over eight years. She is aware of the fact that in this industry, once an employee has learned his or her job, the work becomes fairly automatic and competence can be achieved rapidly. She has been noticing how in her team, this competence has come along with a lot of complacency; the employees, though able, are unwilling to work hard. According to the situational leadership theory, to rectify this situation, Maura would benefit the most if she uses the ______ style of leadership.
- A. task-oriented B. production-oriented
- C. participative D. directive
- 143. The leader-participation model focuses on _____.
- A. the personality traits of leaders
- B. the presence of charisma in the leader
- C. the way decisions are made by the leader
- D. the mere projection of successful leadership by the leader
- 144. Which of the following leadership theories argues that because of time pressures, leaders establish a special relationship with a small group of their subordinates-the ingroup, who are trusted, get a disproportionate amount of the leader's attention, and are more likely to receive special privileges?

A. situational leadership theory

- B. leader-member exchange
- C. path-goal D.
- expectancy
- 145. According to the LMX theory, a leader implicitly categorizes followers as "in" or "out"
- A. after careful performance analysis
- B. on a temporary basis
- C. early in the interaction
- D. because of political pressure
- 146. Which theory of leadership proposes that followers attribute heroic or extraordinary leadership abilities when they observe certain behaviors?
- A. situational leadership theory
- B. path-goal leadership theory
- C. transactional leadership theory
- D. charismatic leadership theory
- 147. Leaders who function primarily by clarifying role and task requirements to accomplish established goals exhibit a(n) ______ style of leadership.
- A. transformational B. transactional
- C. charismatic D. laissez-faire

- 148. A transactional leader is likely to _____
- reward employees for the work that they have done, thus recognizing Α. accomplishments
- help followers trust the leader and develop a loyalty toward the common vision В.
- stimulate others in the organization to become thinkers of what the organization is all C. about
- D. pay attention to the emotional needs of others and consider individual differences
- 149. leaders inspire followers to transcend their self-interests for the good of the organization and can have an extraordinary effect on their followers. Α.
 - Transformational Transactional Β.
- C. Task-oriented D. Production-oriented
- 150. A long-term strategy for attaining a goal by linking the present with a better future for the organization is defined as a(n)

| Α. | transaction | В. | attribution |
|----|-----------------|----|-------------|
| C. | contingent plan | D. | vision |
